

# August 2016 - Top 100 HECM Lenders



Rank	Lender	Loans Month	Loans YTD	Market Share	% Change Month	Change YTD
1	AMERICAN ADVISORS GROUP	850	7,151	19.38%	-2.63%	-22.87%
2	FINANCE OF AMERICA REVERSE LLC	518	2,671	11.81%	73.83%	-11.64%
3	REVERSE MORTGAGE FUNDING LLC	460	2,031	10.49%	74.24%	26.23%
4	ONE REVERSE MORTGAGE LLC	297	2,422	6.77%	9.59%	-33.93%
5	RETIREMENT FUNDING SOLUTIONS / SYNERGY ON	215	1,330	4.90%	23.56%	634.81%
6	LIBERTY HOME EQUITY SOLUTIONS INC	144	2,367	3.28%	-10.56%	-18.74%
7	HIGHTECHLENDING INC	137	835	3.12%	71.25%	46.75%
8	LIVE WELL FINANCIAL INC	128	1,265	2.92%	21.90%	-5.03%
9	REVERSE MORTGAGESCOM INC	110	410	2.51%	66.67%	
10	NATIONWIDE EQUITIES CORPORATION	99	735	2.26%	20.73%	174.25%
11	FIRSTBANK	90	425	2.05%	91.49%	20.40%
12	RMS/SECURITY ONE LENDING	88	1,588	2.01%	1.15%	-51.47%
13	FAIRWAY INDEPENDENT MORTGAGE CORPORATIO	69	288	1.57%	165.38%	294.52%
14	CHERRY CREEK MORTGAGE CO INC	58	285	1.32%	31.82%	-28.21%
15	HOME POINT FINANCIAL CORPORATION	54	630	1.23%	-14.29%	-24.28%
16	OPEN MORTGAGE LLC	53	426	1.21%	-13.11%	-13.77%
17	MCM HOLDINGS INC	45	184	1.03%	246.15%	-21.70%
18	THE FEDERAL SAVINGS BANK	39	268	0.89%	69.57%	0.75%
19	UNITED NORTHERN MORTGAGE BANKERS LTD	34	295	0.78%	-2.86%	-43.59%
20	AMERICAN PACIFIC MORTGAGE	32	186	0.73%	60%	6.90%
20	SUN WEST MORTGAGE CO INC	32	233	0.73%	28%	-39.16%
22	RESOLUTE BANK	29	207	0.66%	26.09%	53.33%
22	PLAZA HOME MORTGAGE INC	29	260	0.66%	7.41%	-30.48%
24	BANK OF ENGLAND	27	113	0.62%	170%	63.77%
25	MONEY HOUSE INC	24	133	0.55%	60%	-12.50%
25	M & T BANK	24	158	0.55%	9.09%	-34.98%
25	PEOPLES BANK	24	185	0.55%	60%	40.15%
28	UNIVERSAL LENDING CORPORATION	22	82	0.50%	15.79%	-19.61%
29	QUONTIC BANK FSB	20	80	0.46%	-20%	400%
30	SUN AMERICAN MORTGAGE CO	18	133	0.41%	-14.29%	-9.52%
31	LENOX FINANCIAL MORTGAGE CORPORATION	16	58	0.36%	700%	-1.69%
31	TOWNEBANK	16	98	0.36%	0%	-36.77%
33	ACADEMY MORTGAGE CORPORATION	15	54	0.34%	200%	63.64%
34	COMMUNITY FIRST NATIONAL BANK	14	62	0.32%	75%	
34	MANN MORTGAGE LLC	14	73	0.32%	600%	28.07%
36	NOVA FINANCIAL & INVESTMENTS CORPORATION	13	54	0.30%	30%	2600%

36	BROKER SOLUTIONS INC	13	63	0.30%	44.44%	-26.74%
36	VIP MORTGAGE INC	13	91	0.30%	-18.75%	49.18%
39	FRANKLIN FIRST FINANCIAL LTD	12	76	0.27%	0%	1.33%
40	YADKIN VALLEY BANK AND TRUST	11	47	0.25%	120%	17.50%
40	UNITED SOUTHWEST MORTGAGE CORPORATION	11	176	0.25%	-67.65%	-13.73%
42	BANNER BANK	10	30	0.23%	400%	-33.33%
42	SOUTHERN TRUST MORTGAGE LLC	10	48	0.23%	150%	-39.24%
42	SUCCESS MORTGAGE PARTNERS INC	10	58	0.23%	233.33%	-38.30%
42	BANC OF CALIFORNIA NA	10	132	0.23%	-16.67%	112.90%
46	HOMEOWNERS MORTGAGE ENTERPRISE	9	50	0.21%	50%	-32.43%
46	VANGUARD FUNDING LLC	9	56	0.21%	350%	0%
46	AMERICAN NATIONWIDE MORTGAGE COMPANY	9	82	0.21%	12.50%	-36.92%
46	LAND-HOME FINANCIAL SERVICES	9	85	0.21%	12.50%	6.25%
50	MEADOWBROOK FINANCIAL MORTGAGE	8	25	0.18%	100%	-39.02%
50	UNITED MORTGAGE CORP	8	32	0.18%	100%	-20%
50	BANK OF NORTH CAROLINA	8	37	0.18%	166.67%	8.82%
50	MORTGAGESHOP LLC	8	41	0.18%	700%	-55.91%
50	GEORGETOWN MORTGAGE	8	63	0.18%	60%	-29.21%
55	ALPHA MORTGAGE CORPORATION	7	15	0.16%	16.67%	
55	MARKETPLACE HOME MORTGAGE	7	20	0.16%	133.33%	17.65%
55	GSF MORTGAGE CORPORATION	7	21	0.16%	133.33%	-4.55%
55	DOLLAR BANK FSB	7	23	0.16%		-37.84%
55	SKYLINE FINANCIAL CORPORATION	7	26	0.16%	75%	85.71%
55	PACIFIC RESIDENTIAL MORTGAGE LLC	7	45	0.16%	-12.50%	-10%
55	WILLOW BEND MORTGAGE CO	7	56	0.16%	-22.22%	250%
55	LONGBRIDGE FINANCIAL LLC	7	180	0.16%	-72%	429.41%
63	EAST COAST CAPITAL CORP	6	15	0.14%	200%	200%
63	CENTRAL PACIFIC BANK	6	21	0.14%	200%	-25%
63	US MORTGAGE CORPORATION	6	33	0.14%	20%	-38.89%
63	MORTGAGE BROKERS SERVICES	6	42	0.14%	50%	100%
63	RESIDENTIAL HOME FUNDING CORP	6	43	0.14%	-25%	-30.65%
63	WHOLESALE CAPITAL CORP	6	65	0.14%	-33.33%	51.16%
69	INTERCONTINENTAL CAPITAL GROUP	5	18	0.11%	150%	100%
69	GERSHMAN INVESTMENT CORP	5	19	0.11%	25%	-54.76%
69	SECURITYNATIONAL MORTGAGE CO	5	27	0.11%	150%	-22.86%
69	NEW AMERICAN MORTGAGE LLC	5	35	0.11%	0%	12.90%
69	VAN DYK MORTGAGE CORPORATION	5	38	0.11%		-17.39%
69	EVOLVE BANK & TRUST	5	47	0.11%	25%	-17.54%
69	ADVISORS MORTGAGE GROUP LLC	5	207	0.11%	-64.29%	-28.37%
76	GOLDWATER BANK NA	4	16	0.09%	100%	166.67%
76	LOANSTAR HOME LOANS LLC	4	18	0.09%	100%	1700%
76	PRIMARY RESIDENTIAL MORTGAGE INC	4	20	0.09%	33.33%	-42.86%
76	CBC NATIONAL BANK	4	21	0.09%	300%	-41.67%
76	COLONIAL SAVINGS FA	4	22	0.09%	33.33%	-33.33%
76	THE MONEY STORE	4	35	0.09%	33.33%	-87.04%
76	HOMEBRIDGE FINANCIAL SERVICES INC	4	41	0.09%	-20%	32.26%
76	FIRST PRIORITY FINANCIAL INC	4	50	0.09%	0%	0%

84	EAGLE BANK AND TRUST	3	3	0.07%		
84	MCS MORTGAGE BANKERS INC	3	5	0.07%	50%	-64.29%
84	PARAMOUNT RESIDENTIAL MORTGAGE GROUP IN	3	9	0.07%		28.57%
84	CHOICE LENDING CORPORATION	3	13	0.07%		160%
84	AMERICAN FINANCIAL NETWORK INC	3	16	0.07%	200%	-46.67%
84	NATIONS LENDING CORP	3	17	0.07%	200%	-34.62%
84	NORTHERN OHIO INVESTMENT CO	3	17	0.07%		183.33%
84	CHRISTENSEN FINANCIAL INC	3	18	0.07%	0%	-41.94%
84	COMMONFUND MORTGAGE CORP	3	19	0.07%	200%	46.15%
84	AMERIFIRST FINANCIAL INC	3	19	0.07%	0%	0%
84	AMCAP MORTGAGE LTD	3	23	0.07%	0%	-11.54%
84	ON Q FINANCIAL INC	3	24	0.07%	-25%	-11.11%
84	MOUNTAIN AMERICA CREDIT UNION	3	25	0.07%	50%	-34.21%
84	GATEWAY FUNDING DIVERSIFIED MORTGAGE SER	3	27	0.07%		-44.90%
84	TOTAL MEDIA MANAGEMENT LLC	3	39	0.07%	-57.14%	178.57%
84	GMFS LLC	3	40	0.07%	-25%	-82.83%
84	PROFICIO MORTGAGE VENTURES LLC	3	143	0.07%	-57.14%	-84.47%

Subtotal Top 100	4,243	30,643	96.72%	26.43%	-12.98%
Subtotal Non Top 100	144	1,942	3.28%	-19.10%	-46.86%
Total	4,387	32,585		24.14%	-15.65%

August Historical Volumes	
8/1/2012	4,122
8/1/2013	5,382
8/1/2014	3,256
8/1/2015	5,750
8/1/2016	4,387