

April 2016 - Top 100 HECM Lenders

This report includes TPO production through sponsoring Lenders



| Rank | Lender | Loans Month | Loans YTD | Market Share | % Change Month | Change YTD |
|------|---|-------------|-----------|--------------|----------------|------------|
| 1 | AMERICAN ADVISORS GROUP | 966 | 3,708 | 22.77% | -3.30% | -19.11% |
| 2 | LIBERTY HOME EQUITY SOLUTIONS INC | 446 | 1,565 | 10.51% | 31.95% | 28.38% |
| 3 | ONE REVERSE MORTGAGE LLC | 316 | 1,255 | 7.45% | -1.86% | -33.53% |
| 4 | FINANCE OF AMERICA REVERSE LLC | 270 | 1,247 | 6.36% | -5.59% | -14.24% |
| 5 | REVERSE MORTGAGE FUNDING LLC | 262 | 842 | 6.17% | 15.42% | 11.23% |
| 6 | LIVE WELL FINANCIAL INC | 184 | 734 | 4.34% | -31.85% | 32.01% |
| 7 | RMS/SECURITY ONE LENDING | 162 | 1,275 | 3.82% | -53.85% | -30.02% |
| 8 | RETIREMENT FUNDING SOLUTIONS / SYNERGY ON | 147 | 608 | 3.46% | -11.45% | |
| 9 | NATIONWIDE EQUITIES CORPORATION | 96 | 373 | 2.26% | -18.64% | 162.68% |
| 10 | HIGH TECH LENDING INC | 90 | 355 | 2.12% | -21.05% | 62.10% |
| 11 | HOME POINT FINANCIAL CORPORATION | 89 | 374 | 2.10% | 2.30% | -9.00% |
| 12 | FIRSTBANK | 60 | 198 | 1.41% | 15.38% | 46.67% |
| 13 | OPEN MORTGAGE LLC | 57 | 204 | 1.34% | 7.55% | -13.56% |
| 14 | REVERSE MORTGAGESCOM INC | 41 | 137 | 0.97% | 0.00% | |
| 14 | UNITED NORTHERN MORTGAGE BANKERS LTD | 41 | 144 | 0.97% | 2.50% | -52.79% |
| 16 | FAIRWAY INDEPENDENT MORTGAGE CORPORATIO | 39 | 119 | 0.92% | 18.18% | 3866.67% |
| 16 | CHERRY CREEK MORTGAGE CO INC | 39 | 136 | 0.92% | 77.27% | -29.53% |
| 18 | ADVISORS MORTGAGE GROUP LLC | 35 | 150 | 0.82% | -22.22% | 18.11% |
| 19 | THE FEDERAL SAVINGS BANK | 34 | 153 | 0.80% | -12.82% | 21.43% |
| 20 | PLAZA HOME MORTGAGE INC | 33 | 122 | 0.78% | 17.86% | -31.46% |
| 21 | RESOLUTE BANK | 29 | 112 | 0.68% | -9.38% | |
| 22 | BANC OF CALIFORNIA NA | 25 | 75 | 0.59% | 19.05% | 316.67% |
| 22 | SUN WEST MORTGAGE CO INC | 25 | 121 | 0.59% | -26.47% | -24.38% |
| 24 | PROFICIO MORTGAGE VENTURES LLC | 24 | 104 | 0.57% | -17.24% | -77.19% |
| 25 | M & T BANK | 20 | 73 | 0.47% | 5.26% | -47.86% |
| 26 | MCM HOLDINGS INC | 18 | 90 | 0.42% | -30.77% | -14.29% |
| 27 | AMERICAN PACIFIC MORTGAGE | 16 | 82 | 0.38% | -38.46% | 1.23% |
| 28 | BANK OF ENGLAND | 15 | 47 | 0.35% | 150.00% | 42.42% |
| 28 | UNITED SOUTHWEST MORTGAGE CORPORATION | 15 | 82 | 0.35% | 0.00% | 12.33% |
| 30 | TOWNEBANK | 14 | 46 | 0.33% | 40.00% | -33.33% |
| 30 | MONEY HOUSE INC | 14 | 58 | 0.33% | 7.69% | -25.64% |
| 30 | PEOPLES BANK | 14 | 110 | 0.33% | -26.32% | 19.57% |
| 33 | LAND-HOME FINANCIAL SERVICES | 13 | 43 | 0.31% | 160.00% | 43.33% |
| 34 | VAN DYK MORTGAGE CORPORATION | 12 | 25 | 0.28% | 71.43% | -7.41% |
| 34 | VIP MORTGAGE INC | 12 | 38 | 0.28% | 33.33% | 58.33% |
| 34 | MANN MORTGAGE LLC | 12 | 41 | 0.28% | 20.00% | 115.79% |

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| 37 | WILLOW BEND MORTGAGE CO | 11 | 27 | 0.26% | 1000.00% | 1250.00% |
| 37 | AMERICAN NATIONWIDE MORTGAGE COMPANY | 11 | 41 | 0.26% | 57.14% | -21.15% |
| 39 | SUCCESS MORTGAGE PARTNERS INC | 10 | 35 | 0.24% | -9.09% | -14.63% |
| 39 | SUN AMERICAN MORTGAGE CO | 10 | 58 | 0.24% | -9.09% | -23.68% |
| 41 | GUILD MORTGAGE COMPANY | 9 | 17 | 0.21% | 200.00% | 1600.00% |
| 41 | RESIDENTIAL HOME FUNDING CORPO | 9 | 24 | 0.21% | 200.00% | -14.29% |
| 43 | CMG MORTGAGE INC | 8 | 16 | 0.19% | 166.67% | 45.45% |
| 43 | HOMEBRIDGE FINANCIAL SERVICES INC | 8 | 23 | 0.19% | 33.33% | 130.00% |
| 43 | ACADEMY MORTGAGE CORPORATION | 8 | 25 | 0.19% | 0.00% | 127.27% |
| 43 | BROKER SOLUTIONS INC | 8 | 26 | 0.19% | 60.00% | -33.33% |
| 47 | SUMMIT FUNDING INC | 7 | 13 | 0.16% | 75.00% | 85.71% |
| 47 | BANK OF NORTH CAROLINA | 7 | 20 | 0.16% | 40.00% | 5.26% |
| 47 | COMMUNITY FIRST NATIONAL BANK | 7 | 30 | 0.16% | 16.67% | |
| 47 | UNIVERSAL LENDING CORPORATION | 7 | 35 | 0.16% | 16.67% | -27.08% |
| 47 | FRANKLIN FIRST FINANCIAL LTD | 7 | 42 | 0.16% | -63.16% | 13.51% |
| 52 | BERKSHIRE BANK | 6 | 13 | 0.14% | 500.00% | -27.78% |
| 52 | MOUNTAIN AMERICA CREDIT UNION | 6 | 16 | 0.14% | 20.00% | -36.00% |
| 52 | MORTGAGESHOP LLC | 6 | 18 | 0.14% | 50.00% | -50.00% |
| 52 | CARROLLTON MORTGAGE CO | 6 | 18 | 0.14% | 100.00% | 80.00% |
| 52 | NEW AMERICAN MORTGAGE LLC | 6 | 21 | 0.14% | -14.29% | 16.67% |
| 52 | AMERICA'S MORTGAGE RESOURCE IN | 6 | 21 | 0.14% | 0.00% | 425.00% |
| 52 | GEORGETOWN MORTGAGE | 6 | 27 | 0.14% | 0.00% | -41.30% |
| 52 | VANGUARD FUNDING LLC | 6 | 31 | 0.14% | -14.29% | -3.13% |
| 52 | LENOX FINANCIAL MORTGAGE CORPO | 6 | 35 | 0.14% | 100.00% | 34.62% |
| 52 | FIRST PRIORITY FINANCIAL INC | 6 | 36 | 0.14% | -25.00% | 89.47% |
| 62 | COLONIAL SAVINGS FA | 5 | 8 | 0.12% | 150.00% | -20.00% |
| 62 | MORTGAGE HOUSE INC | 5 | 8 | 0.12% | 400.00% | -20.00% |
| 62 | GATEWAY FUNDING DIVERSIFIED MORTGAGE SER | 5 | 14 | 0.12% | 150.00% | -46.15% |
| 62 | FULTON BANK NA | 5 | 14 | 0.12% | 0.00% | -53.33% |
| 62 | AMERICA FIRST FEDERAL CREDIT UNION | 5 | 15 | 0.12% | 66.67% | -55.88% |
| 62 | FLAHERTY FUNDING CORP | 5 | 16 | 0.12% | 0.00% | 23.08% |
| 62 | PACIFIC RESIDENTIAL MORTGAGE LLC | 5 | 17 | 0.12% | -50.00% | -26.09% |
| 62 | TOTAL MEDIA MANAGEMENT LLC | 5 | 17 | 0.12% | 150.00% | 325.00% |
| 62 | QUONTIC BANK FSB | 5 | 18 | 0.12% | -16.67% | 157.14% |
| 62 | AKT AMERICAN CAPITAL INC | 5 | 19 | 0.12% | -28.57% | 58.33% |
| 62 | HOMEOWNERS MORTGAGE ENTERPRISE | 5 | 23 | 0.12% | -50.00% | -52.08% |
| 62 | YADKIN VALLEY BANK AND TRUST | 5 | 23 | 0.12% | 25.00% | -4.17% |
| 62 | SOUTHERN TRUST MORTGAGE LLC | 5 | 25 | 0.12% | 66.67% | -30.56% |
| 62 | EVOLVE BANK & TRUST | 5 | 30 | 0.12% | -28.57% | 30.43% |
| 76 | CHOICE LENDING CORPORATION | 4 | 7 | 0.09% | 33.33% | 600.00% |
| 76 | MEADOWBROOK FINANCIAL MORTGAGE | 4 | 8 | 0.09% | 100.00% | -69.23% |
| 76 | LEADER ONE FINANCIAL CORPORATI | 4 | 8 | 0.09% | 300.00% | -27.27% |
| 76 | LOANDEPOTCOM | 4 | 8 | 0.09% | 300.00% | -27.27% |
| 76 | CREDIT UNION MORTGAGE ASSOCIATION INC | 4 | 8 | 0.09% | | 33.33% |
| 76 | SKYLINE FINANCIAL CORPORATION | 4 | 9 | 0.09% | 300.00% | 80.00% |
| 76 | THE BANK OF CANTON | 4 | 9 | 0.09% | 100.00% | |
| 76 | OPPORTUNITY BANK OF MONTANA | 4 | 9 | 0.09% | 0.00% | 800.00% |

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| 76 | DOLLAR BANK FSB | 4 | 10 | 0.09% | 100.00% | -50.00% |
| 76 | ALCOVA MORTGAGE LLC | 4 | 10 | 0.09% | 300.00% | 100.00% |
| 76 | AMERICAN FIDELITY MTG SERVICES | 4 | 11 | 0.09% | 33.33% | -21.43% |
| 76 | HALLMARK HOME MORTGAGE LLC | 4 | 12 | 0.09% | -20.00% | 300.00% |
| 76 | COMMONFUND MORTGAGE CORP | 4 | 12 | 0.09% | 0.00% | 50.00% |
| 76 | SALEM FIVE MORTGAGE CO LLC | 4 | 13 | 0.09% | 33.33% | 0.00% |
| 76 | EASTERN BANK | 4 | 13 | 0.09% | 0.00% | -40.91% |
| 76 | AMCAP MORTGAGE LTD | 4 | 15 | 0.09% | 0.00% | 50.00% |
| 76 | SECURITYNATIONAL MORTGAGE COMPANY | 4 | 16 | 0.09% | 300.00% | -20.00% |
| 76 | PEOPLES HOME EQUITY INC | 4 | 18 | 0.09% | -55.56% | 0.00% |
| 76 | CITYWIDE HOME LOANS | 4 | 19 | 0.09% | 0.00% | 111.11% |
| 76 | MORTGAGE BROKERS SERVICES | 4 | 25 | 0.09% | -55.56% | |
| 76 | GMFS LLC | 4 | 27 | 0.09% | -60.00% | -70.33% |
| 76 | LONGBRIDGE FINANCIAL LLC | 4 | 72 | 0.09% | -83.33% | 2300.00% |
| 98 | NORTHSTAR BANK OF TEXAS | 3 | 4 | 0.07% | | 33.33% |
| 98 | RUOFF MORTGAGE COMPANY INC | 3 | 4 | 0.07% | | -20.00% |
| 98 | ASCENT HOMELOANS INC | 3 | 5 | 0.07% | 50.00% | -28.57% |
| 98 | PARAMOUNT RESIDENTIAL MORTGAGE GROUP IN | 3 | 5 | 0.07% | | 150.00% |
| 98 | INTERCONTINENTAL CAPITAL GROUP | 3 | 6 | 0.07% | 0.00% | 100.00% |
| 98 | FIRST FEDERAL SAVINGS BANK TWIN FALLS | 3 | 7 | 0.07% | 50.00% | |
| 98 | MOHAVE STATE BANK | 3 | 7 | 0.07% | | -36.36% |
| 98 | POINT MORTGAGE CORPORATION | 3 | 7 | 0.07% | 50.00% | 250.00% |
| 98 | CONTOUR MORTGAGE CORPORATION | 3 | 9 | 0.07% | | -25.00% |
| 98 | SEFCU SERVICES LLC | 3 | 9 | 0.07% | 50.00% | 125.00% |
| 98 | EQUITABLE MORTGAGE CORP | 3 | 10 | 0.07% | 50.00% | 150.00% |
| 98 | CBC NATIONAL BANK | 3 | 11 | 0.07% | 200.00% | -26.67% |
| 98 | UNIVEST BANK AND TRUST CO | 3 | 12 | 0.07% | 0.00% | 200.00% |
| 98 | BANNER BANK | 3 | 14 | 0.07% | -40.00% | -6.67% |
| 98 | NOVA FINANCIAL & INVESTMENTS CORPORATION | 3 | 17 | 0.07% | -50.00% | 1600.00% |
| 98 | GATEWAY BANK MORTGAGE | 3 | 27 | 0.07% | 0.00% | 17.39% |
| 98 | FIRSTAR BANK NA | 3 | 28 | 0.07% | -62.50% | -40.43% |

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| Breakdown by Type | | | | | | |
| Subtotal Top 100 | 4,081 | 16,282 | 96.18% | -4.27% | -4.96% | |
| Subtotal Non Top 100 | 162 | 965 | 3.82% | -40.44% | -43.20% | |
| Total | 4,243 | 17,247 | | -6.44% | -8.41% | |

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| April Historical | |
| 4/1/2012 | 4,595 |
| 4/1/2013 | 5,770 |
| 4/1/2014 | 4,170 |
| 4/1/2015 | 4,497 |
| 4/1/2016 | 4,243 |