

Released June 1, 2012

Data Courtesy of Reverse Market Insight

May 2012 Top 100 HECM Lenders (Retail)

Note: Some Lenders Ranks are the same / tied for production

Shaded Lenders Sponsors of Reverse Fortunes or HECMWorld.com

Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
1	METLIFE BANK	928	5,279	20.91%	1.87%	68.12%
2	ONE REVERSE MORTGAGE LLC	410	2,057	9.24%	0.74%	10.12%
3	URBAN FINANCIAL GROUP	309	1,518	6.96%	9.96%	27.14%
4	SECURITY ONE LENDING	274	1,213	6.17%	12.3%	166.59%
5	GENERATION MORTGAGE COMPANY	227	1,187	5.11%	9.66%	40.31%
5	GENWORTH FINANCIAL HM EQUITY A	227	1,947	5.11%	-34.39%	209.54%
7	AMERICAN ADVISORS GROUP	205	1,149	4.62%	-30.03%	113.17%
8	THE FIRST NATIONAL BANK LAYTON	172	724	3.87%	17.01%	262.0%
9	REVERSE MORTGAGE USA INC	109	487	2.46%	28.24%	31.98%
10	SUN WEST MORTGAGE CO INC	84	612	1.89%	-44.74%	405.79%

11	M & T BANK	62	261	1.4%	93.75%	6.53%
12	CHERRY CREEK MORTGAGE CO INC	60	287	1.35%	25.0%	229.89%
13	NEW DAY FINANCIAL LLC	54	305	1.22%	-5.26%	-0.65%
14	SENIOR MORTGAGE BANKERS INC	46	215	1.04%	9.52%	-15.02%
15	ASSOCIATED MORTGAGE BANKERS I	44	135	0.99%	193.33%	4,400.0%
16	GREENLIGHT FINANCIAL SERVICES	40	154	0.9%	-35.48%	15,300.0%
17	MONEY HOUSE INC	38	192	0.86%	8.57%	-15.04%
18	MAVERICK FUNDING CORP	35	126	0.79%	20.69%	
19	ASPIRE FINANCIAL INC	32	140	0.72%	0.0%	19.66%
19	NATIONWIDE EQUITIES CORPORATIO	32	143	0.72%	60.0%	72.29%
19	PLAZA HOME MORTGAGE INC	32	158	0.72%	-3.03%	177.19%
22	MORTGAGESHOP LLC	29	42	0.65%	222.22%	-32.26%
23	NET EQUITY FINANCIAL INC	27	142	0.61%	0.0%	-18.39%
24	GMFS LLC	25	103	0.56%	177.78%	101.96%

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You think all national
AMCs are the same?



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25	TOWNEBANK	22	86	0.5%	15.79%	244.0%
25	ROYAL UNITED MORTGAGE LLC	22	156	0.5%	-43.59%	30.0%
27	ENVOY MORTGAGE LTD	21	52	0.47%	90.91%	-11.86%
27	UNITED NORTHERN MORTGAGE BANKE	21	97	0.47%	0.0%	155.26%
27	OPEN MORTGAGE LLC	21	125	0.47%	-34.38%	135.85%
30	CONTINENTAL HOME LOANS INC	19	62	0.43%	18.75%	313.33%
30	HIGH TECH LENDING INC	19	62	0.43%	111.11%	195.24%
30	SIDUS FINANCIAL LLC	19	92	0.43%	18.75%	76.92%
33	NETWORK FUNDING LP	17	70	0.38%	142.86%	22.81%
33	ATLANTIC BAY MORTGAGE GROUP LL	17	116	0.38%	-29.17%	262.5%
35	AMERICAN PACIFIC MORTGAGE	16	60	0.36%	45.45%	-13.04%
35	REVERSE MORTGAGE SOLUTIONS INC	16	98	0.36%	-11.11%	40.0%
35	MAS ASSOCIATES LLC	16	103	0.36%	-33.33%	17.05%
38	MCM HOLDINGS INC	14	110	0.32%	133.33%	378.26%
38	GREAT OAK LENDING	14	120	0.32%	-50.0%	-48.28%
40	SUCCESS MORTGAGE PARTNERS INC	13	42	0.29%	30.0%	68.0%
40	VANGUARD FUNDING LLC	13	53	0.29%	62.5%	140.91%
40	TOP FLITE FINANCIAL INC	13	58	0.29%	-13.33%	222.22%
43	SOUTHERN TRUST MORTGAGE LLC	12	46	0.27%	-14.29%	130.0%
43	VALUE FINANCIAL MORTGAGE SERVI	12	56	0.27%	0.0%	80.65%
43	WEST TOWN SAVINGS BANK	12	58	0.27%	140.0%	132.0%
46	GERSHMAN INVESTMENT CORP	11	30	0.25%	120.0%	20.0%
46	VIG MORTGAGE CORP	11	50	0.25%	22.22%	0.0%
46	CHRISTENSEN FINANCIAL INC	11	59	0.25%	37.5%	-11.94%
49	AMERICAN NEIGHBORHOOD MTG ACCE	10	23	0.23%	42.86%	
49	JAMES B NUTTER AND COMPANY	10	61	0.23%	-56.52%	48.78%
49	FIRSTBANK	10	92	0.23%	-58.33%	



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52	SOUTHPOINT FINANCIAL SERVICES	9	16	0.2%	800.0%	33.33%
52	VAN DYK MORTGAGE CORPORATION	9	45	0.2%	28.57%	80.0%
52	GATEWAY FUNDING DIVERSIFIED MT	9	54	0.2%	80.0%	5.88%
52	CONTOUR MORTGAGE CORPORATION	9	68	0.2%	12.5%	466.67%
56	ACRE MORTGAGE & FINANCIAL INC	8	18	0.18%	166.67%	0.0%
56	GUILD MORTGAGE COMPANY	8	28	0.18%	33.33%	-9.68%
56	DAS ACQUISITION CO LLC	8	40	0.18%	-20.0%	3,900.0%
56	FULTON BANK NATIONAL ASSOCIATI	8	58	0.18%	-52.94%	28.89%
60	AMERICAN BANCSHARES MORTGAGE L	7	14	0.16%	600.0%	
60	SPECTRA FUNDING	7	22	0.16%	-22.22%	214.29%
60	RESIDENTIAL HOME FUNDING CORPO	7	28	0.16%	600.0%	115.38%
60	OCEANFIRST BANK	7	45	0.16%	0.0%	32.35%
60	AXIA FINANCIAL LLC	7	49	0.16%	-12.5%	250.0%
60	NEW AMERICAN MORTGAGE LLC	7	51	0.16%	-30.0%	121.74%
66	SUSQUEHANNA BANK	6	7	0.14%	500.0%	75.0%
66	SALEM FIVE MORTGAGE CO LLC	6	11	0.14%	500.0%	1,000.0%
66	FIRST NATIONAL BANK OF MUSKOGEE	6	11	0.14%	20.0%	
66	AXIOM FINANCIAL LLC	6	16	0.14%	500.0%	300.0%
66	FIRST EQUITY MORTGAGE BANKERS	6	17	0.14%	500.0%	-41.38%
66	CIRCLE MORTGAGE CORPORATION	6	18	0.14%	100.0%	100.0%
66	CITYWIDE HOME LOANS	6	18	0.14%	200.0%	350.0%
66	FRANKLIN FIRST FINANCIAL LTD	6	26	0.14%	-25.0%	-7.14%
66	DOLLAR BANK FSB	6	31	0.14%	20.0%	520.0%
66	MORTGAGE SERVICES III LLC	6	35	0.14%	20.0%	52.17%
66	LIVE WELL FINANCIAL INC	6	37	0.14%	-25.0%	-19.57%
66	ADVISORS MORTGAGE GROUP LLC	6	38	0.14%	50.0%	245.45%
66	UNIVERSAL LENDING CORPORATION	6	52	0.14%	-33.33%	23.81%
79	EVOLVE BANK & TRUST	5	8	0.11%		
79	TALMER BANK & TRUST	5	12	0.11%	66.67%	300.0%
79	GUARANTEED RATE INC	5	13	0.11%	25.0%	160.0%
79	REPUBLIC MORTGAGE HOME LOANS L	5	14	0.11%		-41.67%
79	CITY BANK	5	15	0.11%		650.0%
79	COLONIAL SAVINGS FA	5	19	0.11%	400.0%	-24.0%

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79	DIRECTORS FINANCIAL GROUP	5	22	0.11%	66.67%	1,000.0%
79	GUARANTEED HOME MTG CO INC	5	25	0.11%	66.67%	-32.43%
79	SUN AMERICAN MORTGAGE CO	5	62	0.11%	-61.54%	0.0%
79	STERLING SAVINGS BANK	5	70	0.11%	-72.22%	133.33%
89	BROKER SOLUTIONS INC	4	7	0.09%	300.0%	250.0%
89	MORTGAGE HOUSE INC	4	9	0.09%		-30.77%
89	CARDINAL FINANCIAL COMPANY	4	9	0.09%	300.0%	50.0%
89	MORTGAGES UNLIMITED INC	4	11	0.09%		-8.33%
89	OPES ADVISORS INC	4	11	0.09%	300.0%	175.0%
89	THE MONEY SOURCE INC	4	15	0.09%	0.0%	114.29%
89	NFM INC	4	16	0.09%		77.78%
89	FIRST PRIORITY FINANCIAL INC	4	17	0.09%	100.0%	-10.53%
89	INFINITY HOME MORTGAGE CO INC	4	19	0.09%		533.33%
89	MAIN STREET HOME LOANS LLC	4	21	0.09%	33.33%	
89	FAIRWAY INDEPENDENT MORTGAGE C	4	22	0.09%	-20.0%	100.0%
89	PINNACLE CAPITAL MORTGAGE CORP	4	24	0.09%	-20.0%	-36.84%
89	AMERICAN PORTFOLIO MORTGAGE CO	4	24	0.09%	0.0%	
89	WHOLESALE CAPITAL CORP	4	28	0.09%	-73.33%	-6.67%
89	PRIMARY RESIDENTIAL MORTGAGE INC	4	39	0.09%	-20.0%	-15.22%
	Subtotal Top 100	4211	21998	94.86%	0.72%	66.82%
	Subtotal Non Top 100	228	2018	5.14%	-44.93%	-89.27%
	Total	4439	24016		-3.39%	-24.92%
	5/1/2008	9112				
	5/1/2009	8396				
	5/1/2010	4554				
	5/1/2011	5188				
	5/1/2012	4439				