

Released February 1, 2012
Data Courtesy of Reverse Market Insight

January 2012 Top 100 HECM Lenders (Retail)

Note: Some Lenders Ranks are the same / tied for production



Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
1	METLIFE BANK	1,379	1,379	26.65%	4.39%	195.92%
2	ONE REVERSE MORTGAGE LLC	439	439	8.48%	4.77%	36.34%
3	GENWORTH FINANCIAL HM EQUITY A	386	386	7.46%	26.14%	348.84%
4	URBAN FINANCIAL GROUP	354	354	6.84%	-0.84%	164.18%
5	GENERATION MORTGAGE COMPANY	245	245	4.73%	17.22%	100.82%
6	AMERICAN ADVISORS GROUP	227	227	4.39%	23.37%	260.32%
7	SECURITY ONE LENDING	220	220	4.25%	27.91%	175.0%
8	THE FIRST NATIONAL BANK LAYTO	132	132	2.55%	6.45%	676.47%
9	CHERRY CREEK MORTGAGE CO INC	91	91	1.76%	225.0%	355.0%
10	REVERSE MORTGAGE USA INC	81	81	1.57%	-19.0%	-20.59%
11	SUN WEST MORTGAGE CO INC	78	78	1.51%	457.14%	1,460.0%
12	NEW DAY FINANCIAL LLC	71	71	1.37%	-4.05%	108.82%
13	M AND T BANK	66	66	1.28%	-9.59%	11.86%
14	MCM HOLDINGS INC	64	64	1.24%	814.29%	966.67%
15	MONEY HOUSE INC	53	53	1.02%	165.0%	-5.36%
16	SENIOR MORTGAGE BANKERS INC	52	52	1.0%	1.96%	40.54%
17	EQUIPOINT FINANCIAL NETWORK IN	38	38	0.73%	40.74%	46.15%
18	PRIMELENDING A PLAINSCAPITAL C	34	34	0.66%	70.0%	126.67%
19	PLAZA HOME MORTGAGE INC	33	33	0.64%	10.0%	450.0%
20	ROYAL UNITED MORTGAGE LLC	31	31	0.6%	-6.06%	121.43%

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21	ASPIRE FINANCIAL INC	29	29	0.56%	7.41%	61.11%
22	SIDUS FINANCIAL LLC	28	28	0.54%	-3.45%	154.55%
23	FIRSTBANK	26	26	0.5%	85.71%	
24	REVERSE MORTGAGE SOLUTIONS INC	25	25	0.48%	25.0%	177.78%
25	OPEN MORTGAGE LLC	24	24	0.46%	84.62%	33.33%
26	MAVERICK FUNDING CORP	23	23	0.44%	76.92%	
26	GMFS LLC	23	23	0.44%	-57.41%	130.0%
26	MAS ASSOCIATES	23	23	0.44%	21.05%	53.33%
29	SUN AMERICAN MORTGAGE CO	22	22	0.43%	266.67%	57.14%
30	NET EQUITY FINANCIAL INC	21	21	0.41%	-30.0%	-50.0%
30	NETWORK FUNDING LP	21	21	0.41%	31.25%	110.0%
32	UNITED NORTHERN MORTGAGE BANKE	18	18	0.35%	50.0%	80.0%
33	NEW AMERICAN MORTGAGE LLC	17	17	0.33%	-10.53%	112.5%
34	STERLING SAVINGS BANK	16	16	0.31%	77.78%	700.0%
35	ASSOCIATED MORTGAGE BANKERS I	15	15	0.29%	275.0%	
35	CONTOUR MORTGAGE CORPORATION	15	15	0.29%	200.0%	
37	UNIVERSAL LENDING CORPORATION	14	14	0.27%	100.0%	40.0%
37	WELLS FARGO BANK NA	14	14	0.27%	-80.0%	-99.17%
39	WEST TOWN SAVINGS BANK	13	13	0.25%	116.67%	225.0%
39	VALUE FINANCIAL MORTGAGE SERVI	13	13	0.25%	62.5%	62.5%
39	HARVARD HOME MORTGAGE INC	13	13	0.25%	-18.75%	-7.14%
39	GREAT OAK LENDING	13	13	0.25%	-38.1%	44.44%
39	FULTON BANK NATIONAL ASSOCIATI	13	13	0.25%	85.71%	333.33%
44	VANGUARD FUNDING LLC	12	12	0.23%	-33.33%	1,100.0%
44	MORTGAGE SERVICES III LLC	12	12	0.23%	140.0%	100.0%
44	OCEANFIRST BANK	12	12	0.23%	0.0%	100.0%
47	AXIA FINANCIAL LLC	11	11	0.21%	37.5%	450.0%
47	ENVOY MORTGAGE LTD	11	11	0.21%	120.0%	22.22%
47	ADVISORS MORTGAGE GROUP LLC	11	11	0.21%	120.0%	
50	JAMES B NUTTER AND COMPANY	10	10	0.19%	233.33%	233.33%

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50	LIVE WELL FINANCIAL INC	10	10	0.19%	150.0%	
52	HIGH TECH LENDING INC	9	9	0.17%	28.57%	200.0%
52	GERSHMAN INVESTMENT CORP	9	9	0.17%	12.5%	80.0%
52	PRIMARY RESIDENTIAL MORTGAGE I	9	9	0.17%	12.5%	12.5%
52	TOP FLITE FINANCIAL INC	9	9	0.17%	-35.71%	800.0%
52	SUCCESS MORTGAGE PARTNERS INC	9	9	0.17%	800.0%	28.57%
57	TOWNEBANK	8	8	0.15%	0.0%	33.33%
57	VIG MORTGAGE CORP	8	8	0.15%	-20.0%	33.33%
57	NATIONWIDE EQUITIES CORPORATIO	8	8	0.15%	-75.76%	14.29%
57	GATEWAY FUNDING DIVERSIFIED MT	8	8	0.15%	33.33%	-46.67%
57	AMERICAN PORTFOLIO MORTGAGE CO	8	8	0.15%		
57	CBC NATIONAL BANK	8	8	0.15%	166.67%	
63	AMERICAN PACIFIC MORTGAGE	7	7	0.14%	-41.67%	-22.22%
63	DAS ACQUISITION CO LLC	7	7	0.14%	250.0%	600.0%
63	CHRISTENSEN FINANCIAL INC	7	7	0.14%	16.67%	-50.0%
63	COLONIAL SAVINGS FA	7	7	0.14%	250.0%	16.67%
63	COMMUNITY FIRST BANK	7	7	0.14%	40.0%	250.0%
63	GREENLIGHT FINANCIAL SERVICES	7	7	0.14%	-22.22%	
63	FIRST CENTURY BANK NA	7	7	0.14%	-41.67%	75.0%
63	HAMILTON GROUP FUNDING INC	7	7	0.14%	250.0%	
63	METRO ISLAND MORTGAGE INC	7	7	0.14%	-46.15%	133.33%
63	WHOLESALE CAPITAL CORP	7	7	0.14%	-30.0%	-12.5%
73	SIERRA PACIFIC MORTGAGE	6	6	0.12%	100.0%	500.0%
73	REPUBLIC MORTGAGE HOME LOANS L	6	6	0.12%	50.0%	200.0%
73	GULF COAST BANK AND TRUST COMP	6	6	0.12%	500.0%	500.0%
73	MAIN STREET HOME LOANS LLC	6	6	0.12%	200.0%	
77	GUILD MORTGAGE COMPANY	5	5	0.1%	0.0%	-16.67%
77	HOMESTEAD FUNDING CORP	5	5	0.1%	-28.57%	400.0%
77	HOMESTREET BANK	5	5	0.1%	25.0%	400.0%
77	FAIRFIELD COUNTY BANK	5	5	0.1%	150.0%	400.0%

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77	GARDNER FINANCIAL SERVICES LTD	5	5	0.1%	66.67%	150.0%
77	EASTERN BANK	5	5	0.1%	-28.57%	0.0%
77	DIRECTORS MORTGAGE INC	5	5	0.1%	25.0%	-16.67%
77	DOLLAR BANK FSB	5	5	0.1%	-44.44%	
77	ATLANTIC BAY MORTGAGE GROUP LL	5	5	0.1%	25.0%	-37.5%
77	AKT AMERICAN CAPITAL INC	5	5	0.1%	150.0%	400.0%
77	MORTGAGE INVESTORS GROUP	5	5	0.1%		66.67%
77	SOUTHERN TRUST MORTGAGE LLC	5	5	0.1%	0.0%	
77	UNIVERSAL MORTGAGE AND FINANCE	5	5	0.1%		400.0%
77	WILMINGTON SAVINGS FD SOCIETY	5	5	0.1%	150.0%	-44.44%
77	VAN DYK MORTGAGE CORPORATION	5	5	0.1%	66.67%	25.0%
92	NFM INC	4	4	0.08%	-33.33%	33.33%
92	RESIDENTIAL HOME FUNDING CORPO	4	4	0.08%	-42.86%	0.0%
92	ABSOLUTE HOME MORTGAGE CORPORA	4	4	0.08%		
92	CONTINENTAL HOME LOANS INC	4	4	0.08%		33.33%
92	EUSTIS MORTGAGE CORPORATION	4	4	0.08%		
92	CITY BANK	4	4	0.08%	100.0%	
92	CITYWIDE HOME LOANS	4	4	0.08%	33.33%	300.0%
92	FIRST SECURITY MORTGAGE INC	4	4	0.08%	33.33%	
92	FAIRWAY INDEPENDENT MORTGAGE C	4	4	0.08%	33.33%	33.33%
92	FLAGSHIP MORTGAGE CORPORATION	4	4	0.08%	100.0%	33.33%
92	FIRST CHOICE BANK	4	4	0.08%	100.0%	100.0%
92	GUARANTEED HOME MTG CO INC	4	4	0.08%	100.0%	-42.86%
92	INTERLINC MORTGAGE SERVICES LL	4	4	0.08%	33.33%	
92	INTERSTATE HOME LOAN CENTER IN	4	4	0.08%	-20.0%	
92	LEADER ONE FINANCIAL CORPORATI	4	4	0.08%	33.33%	300.0%
	Subtotal Top 100	4924	4924	95.15%	13.64%	30.16%
	Subtotal Non Top 100	251	251	4.85%	-17.16%	-90.64%
	Total	5175	5175		11.63%	-19.94%

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	1/1/2008	9957				
	1/1/2009	9858				
	1/1/2010	7629				
	1/1/2011	6464				
	1/1/2012	5175				