

Released January 3, 2012
Data Courtesy of Reverse Market Insight

December 2011 Top 100 HECM Lenders

Note: Some Lenders Ranks are the same / tied for production



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RANK	LENDER	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
1	METLIFE BANK	1,321	10,512	28.49%	3.77%	171.28%
2	ONE REVERSE MORTGAGE LLC	419	4,619	9.04%	5.28%	42.52%
3	URBAN FINANCIAL GROUP	357	3,730	7.7%	25.7%	79.93%
4	GENWORTH FINANCIAL HM EQUITY A	306	2,310	6.6%	-15.47%	96.1%
5	GENERATION MORTGAGE COMPANY	209	3,011	4.51%	-17.39%	117.4%
6	AMERICAN ADVISORS GROUP	184	1,815	3.97%	-24.59%	175.84%
7	SECURITY ONE LENDING	172	1,493	3.71%	42.15%	95.42%
8	THE FIRST NATIONAL BANK LAYTO	124	763	2.67%	39.33%	613.08%
9	REVERSE MORTGAGE USA INC	100	967	2.16%	-6.54%	-17.49%
10	NEW DAY FINANCIAL LLC	74	763	1.6%	-21.28%	37.97%
11	M AND T BANK	73	582	1.57%	48.98%	-0.85%
12	WELLS FARGO BANK NA	70	15,005	1.51%	191.67%	-7.66%
13	GMFS LLC	54	188	1.16%	145.45%	30.56%
14	SENIOR MORTGAGE BANKERS INC	51	595	1.1%	15.91%	6.06%
15	NATIONWIDE EQUITIES CORPORATIO	33	213	0.71%	6.45%	97.22%
15	ROYAL UNITED MORTGAGE LLC	33	389	0.71%	-47.62%	94.5%
17	PLAZA HOME MORTGAGE INC	30	295	0.65%	7.14%	697.3%
17	NET EQUITY FINANCIAL INC	30	326	0.65%	36.36%	-54.6%
19	SIDUS FINANCIAL LLC	29	160	0.63%	383.33%	24.03%
20	CHERRY CREEK MORTGAGE CO INC	28	290	0.6%	-47.17%	15.54%

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21	ASPIRE FINANCIAL INC	27	290	0.58%	-15.63%	-1.69%
21	EQUIPOINT FINANCIAL NETWORK IN	27	341	0.58%	-22.86%	-18.03%
23	GREAT OAK LENDING	21	455	0.45%	-52.27%	-20.59%
24	REVERSE MORTGAGE SOLUTIONS INC	20	165	0.43%	33.33%	1,962.5%
24	PRIMELENDING A PLAINSCAPITAL C	20	259	0.43%	-16.67%	81.12%
24	MONEY HOUSE INC	20	439	0.43%	-60.0%	-25.21%
27	NEW AMERICAN MORTGAGE LLC	19	71	0.41%	35.71%	108.82%
27	MAS ASSOCIATES	19	246	0.41%	-34.48%	-7.52%
29	VANGUARD FUNDING LLC	18	60	0.39%	1,700.0%	1,100.0%
30	HARVARD HOME MORTGAGE INC	16	138	0.35%	-20.0%	-31.68%
30	NETWORK FUNDING LP	16	143	0.35%	0.0%	25.44%
32	FIRSTBANK	14	22	0.3%	180.0%	
32	TOP FLITE FINANCIAL INC	14	58	0.3%	7.69%	241.18%
32	SUN WEST MORTGAGE CO INC	14	268	0.3%	600.0%	354.24%
35	MAVERICK FUNDING CORP	13	22	0.28%	44.44%	
35	METRO ISLAND MORTGAGE INC	13	109	0.28%	18.18%	32.93%
35	OPEN MORTGAGE LLC	13	166	0.28%	-18.75%	21.17%
38	AMERICAN NEIGHBORHOOD MTG ACCE	12	21	0.26%	200.0%	N/A
38	FIRST CENTURY BANK NA	12	37	0.26%	500.0%	42.31%
38	OCEANFIRST BANK	12	80	0.26%	100.0%	37.93%
38	UNITED NORTHERN MORTGAGE BANKE	12	100	0.26%	-7.69%	29.87%
38	AMERICAN PACIFIC MORTGAGE	12	141	0.26%	200.0%	13.71%
43	WHOLESALE CAPITAL CORP	10	67	0.22%	-47.37%	415.38%
43	VIG MORTGAGE CORP	10	114	0.22%	25.0%	612.5%
45	GREENLIGHT FINANCIAL SERVICES	9	15	0.19%	80.0%	N/A
45	DOLLAR BANK FSB	9	35	0.19%	80.0%	12.9%
45	STERLING SAVINGS BANK	9	87	0.19%	0.0%	2,075.0%
48	POPULAR MORTGAGE INC	8	33	0.17%	100.0%	-72.03%
48	TOWNEBANK	8	39	0.17%	300.0%	-35.0%
48	GERSHMAN INVESTMENT CORP	8	59	0.17%	100.0%	-18.06%

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48	AXIA FINANCIAL LLC	8	81	0.17%	-42.86%	440.0%
48	VALUE FINANCIAL MORTGAGE SERVI	8	86	0.17%	14.29%	-29.51%
48	PRIMARY RESIDENTIAL MORTGAGE I	8	99	0.17%	-33.33%	-13.16%
54	HOMESTEAD FUNDING CORP	7	22	0.15%	250.0%	-35.29%
54	RESIDENTIAL HOME FUNDING CORPO	7	31	0.15%	250.0%	138.46%
54	EASTERN BANK	7	44	0.15%	40.0%	-45.68%
54	MCM HOLDINGS INC	7	77	0.15%	-12.5%	-48.67%
54	HIGH TECH LENDING INC	7	86	0.15%	133.33%	126.32%
54	UNIVERSAL LENDING CORPORATION	7	99	0.15%	-22.22%	-12.39%
54	FULTON BANK NATIONAL ASSOCIATI	7	102	0.15%	-50.0%	30.77%
61	MANN MORTGAGE LLC	6	14	0.13%	500.0%	75.0%
61	NFM INC	6	33	0.13%	200.0%	3.13%
61	MOORE MORTGAGE INC	6	36	0.13%	500.0%	2.86%
61	THE MONEY SOURCE INC	6	72	0.13%	100.0%	N/A
61	GATEWAY FUNDING DIVERSIFIED MT	6	92	0.13%	-14.29%	-3.16%
61	CHRISTENSEN FINANCIAL INC	6	96	0.13%	200.0%	-1.03%
61	WEST TOWN SAVINGS BANK	6	122	0.13%	-64.71%	713.33%
61	SUN AMERICAN MORTGAGE CO	6	132	0.13%	-25.0%	17.86%
69	INTERSTATE HOME LOAN CENTER IN	5	5	0.11%	N/A	N/A
69	SALEM FIVE MORTGAGE CO LLC	5	16	0.11%	150.0%	60.0%
69	MEADOWBROOK FINANCIAL MORTGAGE	5	21	0.11%	66.67%	
69	MORTGAGES UNLIMITED INC	5	28	0.11%	25.0%	-15.15%
69	CONTOUR MORTGAGE CORPORATION	5	39	0.11%	0.0%	85.71%
69	ADVISORS MORTGAGE GROUP LLC	5	46	0.11%	0.0%	155.56%
69	SOUTHERN TRUST MORTGAGE LLC	5	49	0.11%	-28.57%	-2.0%
69	COMMUNITY FIRST BANK	5	54	0.11%	-68.75%	63.64%
69	MORTGAGE SERVICES III LLC	5	58	0.11%	-16.67%	-3.33%
69	GUILD MORTGAGE COMPANY	5	63	0.11%	-28.57%	-16.0%
69	PINNACLE CAPITAL MORTGAGE CORP	5	68	0.11%	-37.5%	172.0%
69	ALLIED HOME MORTGAGE CORPORATI	5	88	0.11%	-70.59%	

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69	ENVOY MORTGAGE LTD	5	120	0.11%	66.67%	-22.58%
69	SUNTRUST MORTGAGE INC	5	406	0.11%	-89.13%	8.56%
83	SUN HOME LOANS INC	4	9	0.09%		28.57%
83	HILLTOP NATIONAL BANK	4	22	0.09%	-20.0%	
83	SOUTHPOINT FINANCIAL SERVICES	4	25	0.09%	-20.0%	92.31%
83	STEARNS LENDING INC	4	28	0.09%	100.0%	100.0%
83	DIRECTORS MORTGAGE INC	4	34	0.09%		3.03%
83	HOMESTREET BANK	4	45	0.09%	-33.33%	80.0%
83	REPUBLIC MORTGAGE HOME LOANS L	4	49	0.09%	-33.33%	44.12%
83	FRANKLIN FIRST FINANCIAL LTD	4	63	0.09%	-50.0%	-26.74%
83	ATLANTIC BAY MORTGAGE GROUP LL	4	71	0.09%	-33.33%	31.48%
83	ASSOCIATED MORTGAGE BANKERS I	4	97	0.09%	-85.19%	4,750.0%
83	LIVE WELL FINANCIAL INC	4	161	0.09%	-66.67%	347.22%
94	OAKSTAR BANK NA	3	8	0.06%	200.0%	14.29%
94	RUSTY ROSE INC	3	10	0.06%		11.11%
94	CBC NATIONAL BANK	3	10	0.06%	-25.0%	N/A
94	INDUSTRIAL BANK NA	3	10	0.06%	200.0%	900.0%
94	CITYWIDE HOME LOANS	3	11	0.06%		57.14%
94	INTERLINC MORTGAGE SERVICES LL	3	12	0.06%	-40.0%	N/A
94	MAIN STREET FINANCIAL INC	3	13	0.06%	0.0%	116.67%
94	CORRIDOR MORTGAGE GROUP	3	14	0.06%	200.0%	1,300.0%
94	AURORA FINANCIAL GROUP INC	3	18	0.06%	50.0%	80.0%
94	LEADER ONE FINANCIAL CORPORATI	3	20	0.06%	50.0%	81.82%
94	AFFILIATED BANK	3	22	0.06%	-25.0%	120.0%
94	CENDERA FUNDING INC	3	30	0.06%	-40.0%	76.47%
94	SIERRA PACIFIC MORTGAGE	3	32	0.06%	0.0%	77.78%
94	GARDNER FINANCIAL SERVICES LTD	3	32	0.06%	50.0%	28.0%
94	FAIRWAY INDEPENDENT MORTGAGE C	3	33	0.06%	0.0%	230.0%
94	RBC BANK USA	3	35	0.06%	200.0%	-2.78%
94	VAN DYK MORTGAGE CORPORATION	3	38	0.06%	200.0%	-59.57%

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94	PROSPECT MORTGAGE LLC	3	43	0.06%	50.0%	22.86%
94	FIRST SECURITY MORTGAGE INC	3	47	0.06%	-50.0%	-21.67%
94	HOME SAVINGS OF AMERICA	3	88	0.06%	-40.0%	4.76%
94	JAMES B NUTTER AND COMPANY	3	96	0.06%	-85.0%	47.69%
	Subtotal Top 100	4430	55717	95.56%	1.1%	38.1%
	Subtotal Non Top 100	206	12977	4.44%	-24.26%	-59.95%
	Total	4636	68694		-0.39%	-5.57%
	12/1/2007	8007				
	12/1/2008	9761				
	12/1/2009	8284				
	12/1/2010	6554				
	12/1/2011	4636				