

Released December 1, 2011
Data Courtesy of Reverse Market Insight

November 2011 Top 100 HECM Lenders

Note: Some Lenders Ranks are the same / tied for production



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Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
1	METLIFE BANK	1,273	9,191	27.35%	39.43%	183.94%
2	ONE REVERSE MORTGAGE LLC	398	4,200	8.55%	-10.76%	46.19%
3	GENWORTH FINANCIAL HM EQUITY A	362	2,004	7.78%	36.09%	72.16%
4	URBAN FINANCIAL GROUP	284	3,373	6.1%	-5.65%	65.83%
5	GENERATION MORTGAGE COMPANY	253	2,802	5.44%	-12.15%	120.46%
6	AMERICAN ADVISORS GROUP	244	1,631	5.24%	22.61%	169.14%
7	SECURITY ONE LENDING	121	1,321	2.6%	-27.98%	84.5%
8	REVERSE MORTGAGE USA INC	107	867	2.3%	46.58%	-16.87%
9	NEW DAY FINANCIAL LLC	94	689	2.02%	49.21%	30.49%
10	THE FIRST NATIONAL BANK LAYTO	89	639	1.91%	4.71%	626.14%
11	ROYAL UNITED MORTGAGE LLC	63	356	1.35%	16.67%	85.42%
12	CHERRY CREEK MORTGAGE CO INC	53	262	1.14%	307.69%	23.0%
13	MONEY HOUSE INC	50	419	1.07%	354.55%	-25.18%
14	M AND T BANK	49	509	1.05%	28.95%	2.41%
15	SUNTRUST MORTGAGE INC	46	401	0.99%	70.37%	26.1%
16	GREAT OAK LENDING	44	434	0.95%	37.5%	-17.18%
16	SENIOR MORTGAGE BANKERS INC	44	544	0.95%	22.22%	2.84%
18	EQUIPOINT FINANCIAL NETWORK IN	35	314	0.75%	40.0%	-21.7%
19	ASPIRE FINANCIAL INC	32	263	0.69%	10.34%	-6.41%
20	NATIONWIDE EQUITIES CORPORATIO	31	180	0.67%	47.62%	80.0%

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21	MAS ASSOCIATES	29	227	0.62%	61.11%	-9.56%
22	PLAZA HOME MORTGAGE INC	28	265	0.6%	-9.68%	783.33%
23	ASSOCIATED MORTGAGE BANKERS I	27	93	0.58%	92.86%	4,550.0%
24	PRIMELENDING A PLAINSCAPITAL C	24	239	0.52%	33.33%	86.72%
24	WELLS FARGO BANK NA	24	14,935	0.52%	-96.95%	3.5%
26	GMFS LLC	22	134	0.47%	69.23%	-4.29%
26	NET EQUITY FINANCIAL INC	22	296	0.47%	37.5%	-56.79%
28	JAMES B NUTTER AND COMPANY	20	93	0.43%	11.11%	55.0%
28	HARVARD HOME MORTGAGE INC	20	122	0.43%	17.65%	-34.76%
30	WHOLESALE CAPITAL CORP	19	57	0.41%	216.67%	533.33%
31	ALLIED HOME MORTGAGE CORPORATI	17	83	0.37%	112.5%	###
31	WEST TOWN SAVINGS BANK	17	116	0.37%	54.55%	866.67%
33	COMMUNITY FIRST BANK	16	49	0.34%	100.0%	75.0%
33	NETWORK FUNDING LP	16	127	0.34%	166.67%	23.3%
33	OPEN MORTGAGE LLC	16	153	0.34%	-20.0%	26.45%
36	REVERSE MORTGAGE SOLUTIONS INC	15	145	0.32%	7.14%	4,733.33%
37	NEW AMERICAN MORTGAGE LLC	14	52	0.3%	27.27%	79.31%
37	AXIA FINANCIAL LLC	14	73	0.3%	133.33%	563.64%
37	FULTON BANK NATIONAL ASSOCIATI	14	95	0.3%	133.33%	21.79%
40	TOP FLITE FINANCIAL INC	13	44	0.28%	1,200.0%	158.82%
40	UNITED NORTHERN MORTGAGE BANKE	13	88	0.28%	225.0%	35.38%
42	PRIMARY RESIDENTIAL MORTGAGE I	12	91	0.26%	71.43%	-17.27%
42	LIVE WELL FINANCIAL INC	12	157	0.26%	20.0%	348.57%
44	METRO ISLAND MORTGAGE INC	11	96	0.24%	83.33%	23.08%
45	MAVERICK FUNDING CORP	9	9	0.19%	###	###
45	STERLING SAVINGS BANK	9	78	0.19%	200.0%	7,700.0%
45	UNIVERSAL LENDING CORPORATION	9	92	0.19%	-25.0%	-14.81%
48	FRANKLIN FIRST FINANCIAL LTD	8	59	0.17%	33.33%	-27.16%
48	GUARANTEED HOME MTG CO INC	8	63	0.17%	166.67%	75.0%
48	PINNACLE CAPITAL MORTGAGE CORP	8	63	0.17%	60.0%	250.0%

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48	MCM HOLDINGS INC	8	70	0.17%	-38.46%	-49.64%
48	VIG MORTGAGE CORP	8	104	0.17%	-11.11%	845.45%
48	SUN AMERICAN MORTGAGE CO	8	126	0.17%	-33.33%	18.87%
54	SOUTHERN TRUST MORTGAGE LLC	7	44	0.15%	75.0%	7.32%
54	GUILD MORTGAGE COMPANY	7	58	0.15%	133.33%	-15.94%
54	VALUE FINANCIAL MORTGAGE SERVI	7	78	0.15%	-12.5%	-30.97%
54	GATEWAY FUNDING DIVERSIFIED MT	7	86	0.15%	75.0%	-2.27%
58	HISPANIA FINANCIAL SERVICES CO	6	9	0.13%	###	###
58	REAL ESTATE MORTGAGE NETWORK I	6	22	0.13%	500.0%	10.0%
58	FAIRFIELD COUNTY BANK	6	27	0.13%	50.0%	42.11%
58	ACRE MORTGAGE & FINANCIAL INC	6	39	0.13%	###	-36.07%
58	HOMESTREET BANK	6	41	0.13%	0.0%	78.26%
58	FIRST SECURITY MORTGAGE INC	6	44	0.13%	100.0%	-13.73%
58	REPUBLIC MORTGAGE HOME LOANS L	6	45	0.13%	50.0%	50.0%
58	FIRST EQUITY MORTGAGE BANKERS	6	46	0.13%	50.0%	12.2%
58	MORTGAGE SERVICES III LLC	6	53	0.13%	0.0%	0.0%
58	ATLANTIC BAY MORTGAGE GROUP LL	6	67	0.13%	-25.0%	28.85%
58	OCEANFIRST BANK	6	68	0.13%	200.0%	30.77%
58	SIDUS FINANCIAL LLC	6	131	0.13%	-62.5%	11.97%
70	GREENLIGHT FINANCIAL SERVICES	5	6	0.11%	###	###
70	FIRSTBANK	5	8	0.11%	66.67%	###
70	EVOLVE BANK & TRUST	5	9	0.11%	###	###
70	INTERLINC MORTGAGE SERVICES LL	5	9	0.11%	400.0%	###
70	HILLTOP NATIONAL BANK	5	18	0.11%	400.0%	###
70	SOUTHPOINT FINANCIAL SERVICES	5	21	0.11%	###	90.91%
70	DOLLAR BANK FSB	5	26	0.11%	66.67%	-7.14%
70	CENDERA FUNDING INC	5	27	0.11%	0.0%	145.45%
70	CONTOUR MORTGAGE CORPORATION	5	34	0.11%	400.0%	70.0%
70	GRAYSTONE TOWER BANK	5	34	0.11%	150.0%	###
70	EASTERN BANK	5	37	0.11%	400.0%	-50.67%

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70	DAS ACQUISITION CO LLC	5	39	0.11%	-68.75%	225.0%
70	ADVISORS MORTGAGE GROUP LLC	5	41	0.11%	-16.67%	141.18%
70	COLONIAL SAVINGS FA	5	52	0.11%	150.0%	6.12%
70	CITIZENS FIRST WHOLESALE MORTG	5	56	0.11%	25.0%	19.15%
70	HOME SAVINGS OF AMERICA	5	85	0.11%	66.67%	6.25%
86	CBC NATIONAL BANK	4	7	0.09%	###	###
86	AMERICAN NEIGHBORHOOD MTG ACCE	4	9	0.09%	300.0%	###
86	MAIN STREET HOME LOANS LLC	4	10	0.09%	0.0%	###
86	AKT AMERICAN CAPITAL INC	4	11	0.09%	###	83.33%
86	AMERIFIRST FINANCIAL CORP	4	14	0.09%	300.0%	-6.67%
86	AFFILIATED BANK	4	19	0.09%	300.0%	90.0%
86	MORTGAGES UNLIMITED INC	4	23	0.09%	100.0%	-20.69%
86	POPULAR MORTGAGE INC	4	25	0.09%	0.0%	-78.26%
86	PRIORITY FINANCIAL SERVICES LL	4	38	0.09%	###	533.33%
86	GULF COAST BANK AND TRUST COMP	4	46	0.09%	-20.0%	119.05%
86	SUCCESS MORTGAGE PARTNERS INC	4	47	0.09%	100.0%	-12.96%
86	GERSHMAN INVESTMENT CORP	4	51	0.09%	0.0%	-13.56%
86	AMERICAN PACIFIC MORTGAGE	4	129	0.09%	-55.56%	9.32%
99	NEW PENN FINANCIAL LLC	3	4	0.06%	###	###
99	ATLANTIC PACIFIC MORTGAGE CORP	3	4	0.06%	###	100.0%
99	ONY GLO INC	3	6	0.06%	###	###
99	PRINCETON MORTGAGE CORPORATION	3	8	0.06%	###	33.33%
99	MAIN STREET FINANCIAL INC	3	10	0.06%	200.0%	66.67%
99	INFINITY HOME MORTGAGE CO INC	3	10	0.06%	###	900.0%
99	RELIANT MORTGAGE COMPANY LLC	3	12	0.06%	###	300.0%
99	NJ LENDERS CORPORATION	3	16	0.06%	200.0%	6.67%
99	MEADOWBROOK FINANCIAL MORTGAGE	3	16	0.06%	-40.0%	###
99	FIRST CHOICE BANK	3	17	0.06%	###	-19.05%
99	IBERIABANK MORTGAGE COMPANY	3	17	0.06%	50.0%	-39.29%
99	STELLARONE BANK	3	18	0.06%	200.0%	125.0%

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99	TRI-EMERALD FINANCIAL GROUP IN	3	21	0.06%	200.0%	-54.35%
99	CIRCLE MORTGAGE CORPORATION	3	28	0.06%	0.0%	-53.33%
99	SIERRA PACIFIC MORTGAGE	3	29	0.06%	50.0%	61.11%
99	FAIRWAY INDEPENDENT MORTGAGE C	3	30	0.06%	50.0%	200.0%
99	PEOPLES HOME EQUITY INC	3	32	0.06%	50.0%	39.13%
99	R F MORTGAGE AND INVESTMENT CO	3	43	0.06%	-25.0%	30.3%
99	THE MONEY SOURCE INC	3	66	0.06%	-57.14%	###
99	HIGH TECH LENDING INC	3	79	0.06%	-84.21%	113.51%
99	ENVOY MORTGAGE LTD	3	115	0.06%	-70.0%	-20.69%
	Subtotal Top 100	4477	51263	96.2%	1.27%	40.98%
	Subtotal Non Top 100	177	12795	3.8%	-23.71%	-57.11%
	Total	4654	64058		0.02%	-3.23%
	11/1/2007	8270				
	11/1/2008	7771				
	11/1/2009	7738				
	11/1/2010	6559				
	11/1/2011	4654				