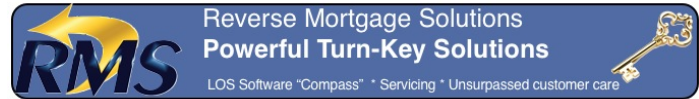


# September 2011 Top 100 HECM Lenders

*Note: Some Lenders Ranks are the same / tied for production*



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## Report provided courtesy of Reverse Market Insight

Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
1	WELLS FARGO BANK NA	1,447	14,124	25.89%	-13.09%	22.05%
2	METLIFE BANK	1,134	7,005	20.29%	21.15%	197.33%
3	ONE REVERSE MORTGAGE LLC	413	3,356	7.39%	-1.67%	50.09%
4	URBAN FINANCIAL GROUP	339	2,259	6.06%	16.49%	105.18%
5	GENERATION MORTGAGE COMPANY	299	2,261	5.35%	-26.17%	120.59%
6	GENWORTH FINANCIAL HM EQUITY A	225	1,376	4.03%	36.36%	32.82%
7	SECURITY ONE LENDING	185	1,032	3.31%	12.8%	83.3%
8	AMERICAN ADVISORS GROUP	134	1,188	2.4%	-32.32%	147.5%
9	THE FIRST NATIONAL BANK LAYTO	74	465	1.32%	-11.9%	868.75%
10	REVERSE MORTGAGE USA INC	67	687	1.2%	19.64%	-17.82%
11	CHERRY CREEK MORTGAGE CO INC	47	196	0.84%	74.07%	12.0%
11	PLAZA HOME MORTGAGE INC	47	206	0.84%	30.56%	662.96%
11	NEW DAY FINANCIAL LLC	47	532	0.84%	-35.62%	16.67%
14	SENIOR MORTGAGE BANKERS INC	46	464	0.82%	9.52%	2.88%
15	SUN WEST MORTGAGE CO INC	40	242	0.72%	21.21%	505.0%
16	SUNTRUST MORTGAGE INC	36	328	0.64%	-12.2%	33.33%
17	M AND T BANK	34	422	0.61%	-33.33%	-1.63%
18	EQUIPOINT FINANCIAL NETWORK IN	33	254	0.59%	65.0%	-24.18%
19	ASPIRE FINANCIAL INC	28	202	0.5%	16.67%	-6.05%
20	MONEY HOUSE INC	26	358	0.47%	-23.53%	-18.08%
21	ASSOCIATED MORTGAGE BANKERS I	24	52	0.43%	100.0%	5,100.0%
21	GREAT OAK LENDING	24	358	0.43%	-44.19%	-22.68%
23	HIGH TECH LENDING INC	17	57	0.3%	142.86%	128.0%
23	ROYAL UNITED MORTGAGE LLC	17	239	0.3%	-34.62%	69.5%
25	GMFS LLC	16	99	0.29%	60.0%	-10.81%
25	SUN AMERICAN MORTGAGE CO	16	106	0.29%	100.0%	24.71%
25	PRIMELENDING A PLAINSCAPITAL C	16	197	0.29%	-30.43%	103.09%
28	POPULAR MORTGAGE INC	15	17	0.27%	∞%	-83.33%
28	OPEN MORTGAGE LLC	15	117	0.27%	-31.82%	21.88%
28	NATIONWIDE EQUITIES CORPORATIO	15	128	0.27%	114.29%	45.45%

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Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
31	ALLIED HOME MORTGAGE CORPORATI	14	58	0.25%	-12.5%	
31	FULTON BANK NATIONAL ASSOCIATI	14	75	0.25%	75.0%	11.94%
31	ENVOY MORTGAGE LTD	14	102	0.25%	-30.0%	-7.27%
31	NETWORK FUNDING LP	14	105	0.25%	75.0%	38.16%
31	SIDUS FINANCIAL LLC	14	109	0.25%	-6.67%	5.83%
36	COMMUNITY FIRST BANK	13	25	0.23%	∞%	-7.41%
36	AXIA FINANCIAL LLC	13	53	0.23%	85.71%	488.89%
36	LIVE WELL FINANCIAL INC	13	135	0.23%	-31.58%	285.71%
39	UNITED NORTHERN MORTGAGE BANKE	12	71	0.21%	20.0%	42.0%
40	THE MONEY SOURCE INC	11	56	0.2%	-52.17%	∞%
40	UNIVERSAL LENDING CORPORATION	11	71	0.2%	120.0%	-12.35%
40	HARVARD HOME MORTGAGE INC	11	85	0.2%	-8.33%	-47.53%
43	GULF COAST BANK AND TRUST COMP	10	37	0.18%	-23.08%	117.65%
44	HOMESTREET BANK	9	29	0.16%	0.0%	52.63%
44	LIBERTY BANK	9	46	0.16%	80.0%	84.0%
44	OCEANFIRST BANK	9	60	0.16%	50.0%	39.53%
44	VIG MORTGAGE CORP	9	87	0.16%	0.0%	2,800.0%
44	AMERICAN PACIFIC MORTGAGE	9	116	0.16%	-40.0%	20.83%
44	REVERSE MORTGAGE SOLUTIONS INC	9	116	0.16%	-35.71%	11,500.0%
50	COLONIAL SAVINGS FA	8	45	0.14%	300.0%	15.38%
50	ATLANTIC BAY MORTGAGE GROUP LL	8	53	0.14%	14.29%	35.9%
50	STERLING SAVINGS BANK	8	66	0.14%	14.29%	6,500.0%
50	WEST TOWN SAVINGS BANK	8	88	0.14%	-71.43%	1,366.67%
50	MAS ASSOCIATES	8	180	0.14%	-81.4%	-8.63%
55	CITIZENS FIRST WHOLESALE MORTG	7	47	0.13%	75.0%	42.42%
55	NET EQUITY FINANCIAL INC	7	258	0.13%	-88.89%	-54.9%
57	UNIVERSAL MORTGAGE AND FINANCE	6	7	0.11%	∞%	133.33%
57	HILLTOP NATIONAL BANK	6	12	0.11%	100.0%	
57	SECURE ONE CAPITAL CORPORATION	6	14	0.11%	50.0%	
57	NFM INC	6	21	0.11%	50.0%	-22.22%
57	SOUTHWEST FUNDING LP	6	38	0.11%	-14.29%	-2.56%
57	MORTGAGE SERVICES III LLC	6	41	0.11%	0.0%	-4.65%
57	GUILD MORTGAGE COMPANY	6	48	0.11%	20.0%	-17.24%
57	PINNACLE CAPITAL MORTGAGE CORP	6	50	0.11%	500.0%	194.12%
57	PRIMARY RESIDENTIAL MORTGAGE I	6	72	0.11%	50.0%	-19.1%
57	METRO ISLAND MORTGAGE INC	6	79	0.11%	-53.85%	33.9%
57	CHRISTENSEN FINANCIAL INC	6	85	0.11%	200.0%	23.19%
57	PNC REVERSE MORTGAGE LLC	6	435	0.11%	-25.0%	36.79%
69	NJ LENDERS CORPORATION	5	12	0.09%	66.67%	-14.29%
69	CENDERA FUNDING INC	5	17	0.09%	25.0%	750.0%
69	RESIDENTIAL HOME FUNDING CORPO	5	21	0.09%	400.0%	90.91%
69	DIRECTORS MORTGAGE INC	5	26	0.09%		0.0%
69	PROSPECT MORTGAGE LLC	5	34	0.09%	150.0%	13.33%
69	MCM HOLDINGS INC	5	49	0.09%	-37.5%	-59.84%
69	WILMINGTON SAVINGS FD SOCIETY	5	50	0.09%	0.0%	-50.98%

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Rank	Lender	Loans Month	Loans YTD	% Market Share	% change Month	% change YTD
69	GUARDIAN FIRST FUNDING GROUP L	5	529	0.09%	-50.0%	-15.22%
69	BANK OF AMERICA NA CHARLOTTE	5	3,602	0.09%	400.0%	-32.26%
78	AMERICAN NEIGHBORHOOD MTG ACCE	4	4	0.07%		
78	MEADOWBROOK FINANCIAL MORTGAGE	4	8	0.07%	100.0%	
78	ROSS MORTGAGE CORPORATION	4	9	0.07%	100.0%	
78	ALCOVA MORTGAGE LLC	4	11	0.07%	300.0%	57.14%
78	BANK OF ENGLAND	4	12	0.07%	300.0%	0.0%
78	FIRST CHOICE MORTGAGE-EQUITY C	4	14	0.07%	33.33%	0.0%
78	DAS ACQUISITION CO LLC	4	18	0.07%	100.0%	50.0%
78	GARDNER FINANCIAL SERVICES LTD	4	26	0.07%	-33.33%	44.44%
78	CONTOUR MORTGAGE CORPORATION	4	28	0.07%	100.0%	64.71%
78	ADVISORS MORTGAGE GROUP LLC	4	30	0.07%	33.33%	76.47%
78	EASTERN BANK	4	31	0.07%	0.0%	-51.56%
78	ACRE MORTGAGE & FINANCIAL INC	4	33	0.07%	0.0%	-38.89%
78	VAN DYK MORTGAGE CORPORATION	4	34	0.07%	∞%	-57.5%
78	VANGUARD FUNDING LLC	4	34	0.07%	-33.33%	1,600.0%
78	REPUBLIC MORTGAGE HOME LOANS L	4	35	0.07%	300.0%	59.09%
78	FRANKLIN FIRST FINANCIAL LTD	4	45	0.07%	0.0%	-37.5%
78	VALUE FINANCIAL MORTGAGE SERVI	4	63	0.07%	-55.56%	-32.98%
78	HOME SAVINGS OF AMERICA	4	77	0.07%	0.0%	42.59%
96	EVOLVE BANK & TRUST	3	4	0.05%	200.0%	
96	CAYMAN SUISSE CAPITAL INC	3	6	0.05%		
96	CITIZENS BANK LAS CRUCES	3	7	0.05%	200.0%	
96	AXIOM FINANCIAL LLC	3	7	0.05%	∞%	40.0%
96	SALEM FIVE MORTGAGE CO LLC	3	7	0.05%		-12.5%
96	US MORTGAGE CORPORATION	3	10	0.05%	200.0%	-75.61%
96	OPES ADVISORS INC	3	10	0.05%	50.0%	0.0%
96	SIMONICH CORPORATION	3	11	0.05%	50.0%	450.0%
96	HOMESTEAD FUNDING CORP	3	12	0.05%	200.0%	-50.0%
96	AAA CONCORDIA MORTGAGE CORP	3	14	0.05%	∞%	-72.55%
96	FAIRFIELD COUNTY BANK	3	17	0.05%	200.0%	0.0%
96	DOLLAR BANK FSB	3	18	0.05%	0.0%	-25.0%
96	ULSTER SAVINGS BANK	3	26	0.05%	0.0%	62.5%
96	CONTINENTAL HOME LOANS INC	3	28	0.05%	0.0%	-46.15%
96	TOP FLITE FINANCIAL INC	3	30	0.05%	200.0%	150.0%
96	GERSHMAN INVESTMENT CORP	3	43	0.05%	-50.0%	0.0%
96	GUARANTEED HOME MTG CO INC	3	52	0.05%	50.0%	92.59%
	Subtotal Top 100	5388	46556	96.39%	-1.37%	33.3%
	Subtotal Non Top 100	202	8195	3.61%	-41.28%	-57.83%
	Total	5590	54751		-3.74%	0.73%
	9/1/2007		7695			
	9/1/2008		9494			
	9/1/2009		9473			
	9/1/2010		5966			



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Data Courtesy of RMI

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	9/1/2011		5590			